

RBSA Board Meeting Minutes July 15, 2022

Meeting called to Order 1800.

Board Members present; Jim Knab, Rob Davis, Kingsley Blasco, Don Walbrecht, Roger Anderson, John Matarazzi, Neil Sands, Steve Black, Dick Steinle.
Club Manager Greg Holochwost.

May 7, 2022 Minutes approved

Commodore's Comments: Jim discussed the board member's decorum during the meeting. The Commodore is the head of the organization. As such, according to the by-laws, he is a member of all the club's committees. Anything, questionable, going out to the membership should be run through him.

Recently he was not consulted, not even informed about a survey sent out to the membership. As such that survey is null and void and will not be used now or in the future.

Treasure's Report: Report was read and approved unanimously.

Managers Report: Greg reports that the club is doing very well. Beginning the week of July 25th, we will conduct a three-week test with RBCC. We will hold a sailing camp in the afternoons that mirrors the morning sessions. It will be limited to 14 students ages 8-14 years old. They will pay the normal rates with any eligible discounts.

Three weeks ago, we ran an afternoon program similar to this. This developed because the morning session was full and we had additional requests from a parent. The group grew from 2 to 9 students, all of whom were neighbors. As it turned out, most if not all, were also children of RBCC members.

The lessons were conducted just as we do the morning camp and went very well. Additionally, we netted approximately \$3,000 which is about twice what we'd normally achieve with regular, private lessons. The parents expressed gratitude and appreciation and said their children really enjoyed the camp.

If the test program goes well, the intention is to expand it for next year. The new program will be reviewed with the board prior to implementation. I believe this has potential to greatly increase revenue and is a more predictable and manageable program going forward.

Finally, it is an excellent marketing vehicle to reach children who spend the entire summer in this area.

Sailing Director Report: Don Reports that events are going well as weather permits. The club boats are being looked after and being repaired and replaced as needed.

By-Laws update: Jeff Hasting made a motion to change by-law 4d and 4e from Ten Years to Three years. Motion seconded and Tabled as per by-law 16 until next meeting

Membership: New members are coming in. Greg is working hard to promote membership. All is going well.

Programs and Services: Sunday is Meet & Greet, Dave Stock to demonstrate method for putting boats in the water via the hoist.

Email to go out to all members listing upcoming events.

August 6. 2022 Anniversary Dinner: Theme is Italian for the evening.

Talking to Gary Tally about partnering with Rehoboth Beach Country Club.

Management and Administration: Neil reports we are test driving, Everbrite an online registration to allow sign-ups for Club events at no cost. A link for sign up opportunities will be attached to emails going out to Club members. Steve Mann set up a RBSA Discussion Group. The RBSA Discussion Group is going well.

We are looking into technology to watch activities at the club and to make weather conditions available online. The group will soon present a proposal for the board to consider.

Elections: Thank you to Neil for his efforts to set the elections up for the soon coming year, 22-23

Facilities and Equipment / Buildings and Grounds: We are actively looking for a new entrance gate system.

Marine Repair and Design: Sam November reports the channel has been filling in and John Matarazzi has a contact that can open and improve the channel for an estimated \$2,000.00 (No Action Taken) Also channel marker poles are missing and some need repair.

Hoist Update: We are looking for an emergency service to contract with to be on call for hoist repairs.

Marketing and Communications: Marketing continues to be on going and there are no changes to report.

Kristin Richelderfar, our Administrative Assistant, is making an effort to better show off the club on our Facebook Page. This will include Club Events, Race Tallies. ETC. Stay Tuned... Thank you Kristin!

Finance: Capital Fund. Comments from Jeff Hastings to get on this and start building the fund. Kingsley Blasco suggested that we let the Finance committee build the fund for presentation and bring it to the board for review.

Comments regarding dues: The suggestion was made to raise dues for projects and to market the due's increase so that club members can track what and why we are doing with the money. (No Action on this was taken)

Old Business: South Hoist; Quote from Hoists Direct which includes shipping for\$6,699.00. We are in contact with another company to provide an estimate to build the base. We are looking for a company to install the new hoist.

New Business: We are looking into partnering with the Rehoboth Beach Country Club for use of RBSA facility and we theirs. This is only in the talking stage for now.

Next Board meeting Sunday 9/4/2022 after the Annual meeting in the Club House.

Meeting Adjourned 1930.